

DICE GAME SCRIPT

“Ok we are going to play a game”

Pull out a bowl with dice inside, use something you are already using for the demo.

“I need everyone to take a pair of dice” If they try to pass, take two out of the bowl And just hand them to them. Ask them to just hang onto them (of course do this with a Smile and very politely). Walk around the room and everyone, including host, takes a pair of dice.

“Ok, if you're a bit of a gambler...this game is for you! But, before we play this game I will tell you it has one rule. The only rule to this game is That you do not have to play. Everyone in the room has a pair of dice. I am going to Go around the room and give everyone here a chance to roll their dice. If you decide to Roll them, then you get the envelope with that number on the front. And there is EVEN more inside every one of these envelopes. There is a piece of paper that has a great gift written on it for you as well. The envelopes are split with "Gift", Bigger Gift or the grand prize, Which is Party, Gift and me!" (Make sure you have their attention for this part!).

Start in a circle as best you can to either your left or right, **start with the person who you Enjoyed the most during the party, the one you connected with...**

“Ok Jill I'm going to start with you, are you going to roll with me?” If she says yes, have Her roll them....she picks her envelope and doesn't open it till everyone plays.

“Ok Sue, gonna roll?” Sue says no... “Ok” Say this with a smile ☺ and move to the next Guest, but don't take the dice from her (this would start a pattern)...

You say to everyone that has an envelope, "Honestly though, This is the best gift I could give you, my average host takes \$80-100 in FREE product, Two half price items and any bonuses that are going on. I can help you do all the Invitations and the party only takes about an hour an a half. Why buy it when You can get it free right?!"

Have your envelopes ready with a card inside (don't tell them what's in the envelope):

- The envelope numbered 2 has 'You've won a BIG GIFT'.
- The envelopes numbered 3.4.5 & 12 has 'GIFT'
- The envelopes numbered 6.7.8.9.10.11 have 'You're a Winner...Party, Gift and ME!' ...YIPPEE

When you get all the way around the room, “Ok, I am going to come around the room And collect the dice so as I walk by if you decided you want to play after all just let me Know” Collect dice and then either give tickets or fun money to those who played...”

From the people that didn't WIN A PARTY, You let that go for now but be sure to have a conversation with her about dating When she places her order. Remember, she played once, so she was somewhat ok with the Idea of having a party. Table conversations are still a very important part of dating!

The key is to move through it as quickly as possible, don't dwell on those who don't want To play.

Show them the BIG GIFT and make a BIG deal about it!

You've Won a BIG GIFT!

You won a Gift!

You won a Gift!

You won a Gift!

You won a Gift!

**You're a Winner... You won a
Party, Gift & Me!**

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