

Use your 4 cup Purple FlatOut Container! Or any other Tupperware container!

Ask your guests to help you fill your FlatOut with the following items:  
(make it fun, first person who has this in their purse gets a ticket...)

- Bandaid
- Family Picture
- Rubberband
- Coupon
- Watch/cell phone with clock
- \$100 bill
- Shiny Penny

This is why... It reminds me to tell you that

- Bandaid-we have benefits...
- Family picture - work around your family
- Rubberband - flexible...parties, fundraisers or online
- Coupon - you get discount 25% - 35%
- Watch - you schedule your own time - no punching a clock
- \$100 bill - average party around \$400 in sales and that's \$100 commission!
- Shiny penny - Always looking for that shiny penny to join my Winning Team and it makes "cents" to join Tupperware!

After your recruiting bid, have the guests and host take a **7 Question Survey...**

- Here's how to start...Ask them if they would like to participate. They don't have to play if they don't want to. You will have a drawing among all surveys for a prize!
- Hand out paper or index cards and have them write their name and numbers 1 thru 7 for the 7 questions.
- Read each question to them and have them write down their answers. All questions are simple answers.
- Questions:
  1. What did you hear about my job that you liked?
  2. Have you ever thought about owning your own business?
  3. What would you spend an extra \$1000 a month on?
  4. True or False: The Top Director made over \$10,000 in bonuses in May!
  5. Would you be willing to set aside some time to hear more information? No obligation & gift for listening.
  6. What would stop you from selling Tupperware?
  7. If the host joins Tupperware today, would you have a party for her?
- Now give them the answer to #4-TRUE.
- Ask them their answer to #7. I especially love the last question! You will definitely recruit the host when her friends say they will have a party for her!
- Collect the surveys and have your drawing!

Now make sure you follow up with all the leads! You will have a team in now time!

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